



ALLIED SUPREME CORP.

(4770.TW)

2023Q1 Investor Conference

Mar 20th, 2023

Safe Harbor Notice

Except for historical information contained herein, the matters set forth in this presentation are forward looking statements subject to significant risks and uncertainties that could cause actual results to differ materially, including the impact of competitive products and pricing strategies, whether the design is accepted by our customers timely, the prompt introduction of new technologies, the capability for mass production of new products, the risk of excess capacity, the availability of production capacity, the financial stability in terminal markets or other risks, and so on.

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Company Introduction

Company



	Founded 1981		Capital TWD 780 Million		Sales Revenue (2021) TWD 3.83 Billion Sales Revenue(2022) TWD 6.13 Billion		Employees 761
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<https://www.alliedsupreme.com/>

Locations

China  上品兴业氟塑料(嘉兴)有限公司
ALLIED SUPREME(JIA XING)CORP.

JiaXing Factory

(314001) No. 197 Tiandaiqiao RD, Chennan ST, Jiaxing
E&Zone, Zhejiang Prov., China
TEL : 86-5738-275-0111
FAX : 86-5738-272-6259



Taiwan

 上品綜合工業股份有限公司
ALLIED SUPREME CORP.

Taipei

4th, Fl., No.12, Ming-Tsu E. Rd., 10461, Taipei,
Taiwan, R.O.C.
TEL : 886-2-2597-6222
FAX : 886-2-2595-5626

Hsinchu

(30272) No. 30, Jiafeng 8th St., Zhubei City,
Hsinchu County 302, Taiwan ,R.O.C.
TEL : 886-3-657-7837
FAX : 886-3-657-7891

Changhua

(50741) No.20, Xiangong S. 2nd Rd., Xianxi
Township, Changhua County 507, Taiwan,R.O.C.
TEL : 886-4-758-2827
FAX : 886-4-758-2621

Tainan

(74442) No.184, Zhongshan Rd., Xinshi Dist., Tainan
City 744, Taiwan (R.O.C.)
TEL : 886-6-589-8571
FAX : 886-6-589-8371

U.S.A.

 ASTON FLUOROTECH CORP.

United States

4329 Clearwood Dr., Sparks, NV 89436
TEL : 775-384-9052



<https://www.alliedsupreme.com/>

ASC Main products and industry overview



核心競爭優勢

產品線	上品	同業
氟原料	外購	X
氟半成品材料	V	X(外購)
氟內襯設備	V	V
工程服務	V	X



▶ 氟材料生產技術領先同業

製造經驗累積與優異品管系統熟稔原料特性，自行開發氟素材料可掌握**價格**、**交期**與**產能**

垂直整合產品線完整

▶ 瞭解客戶製程需求，可以提供客製與整廠規劃，完整地產品線，設計、製造到安裝一條龍服務

產品符合先進製程要求

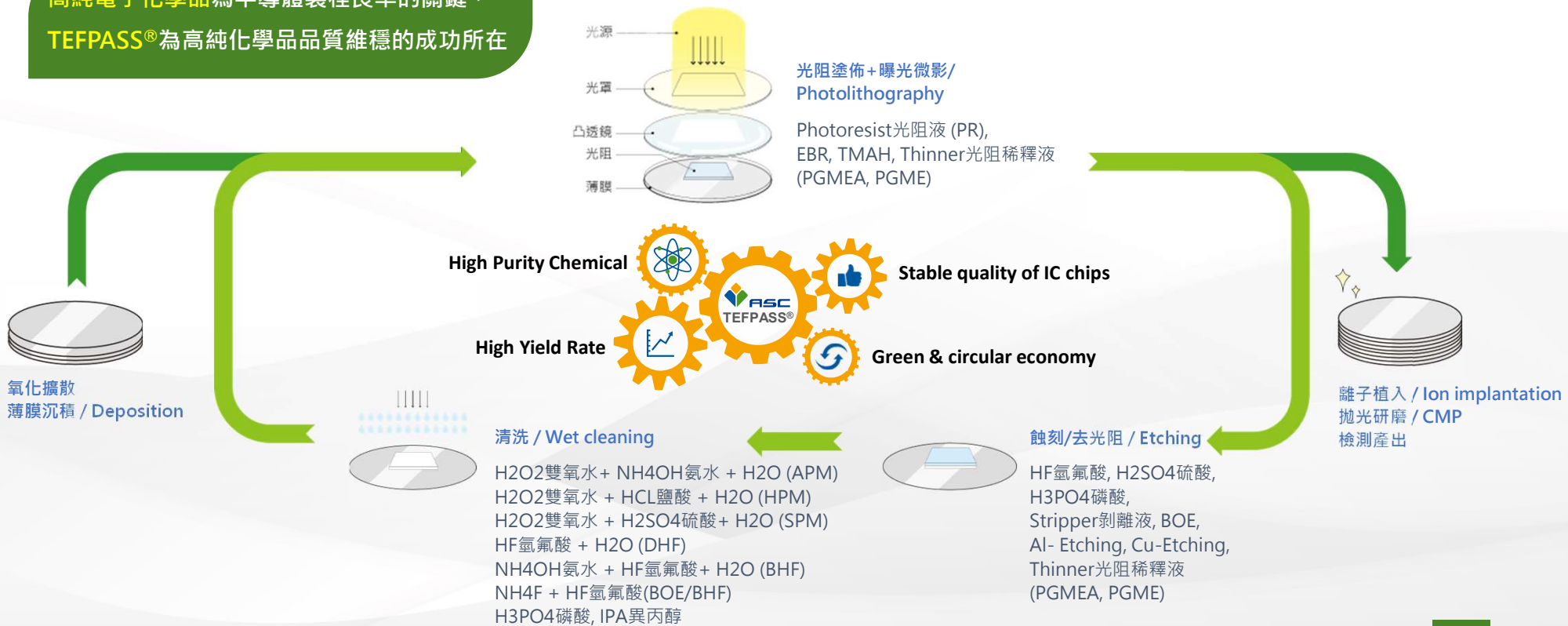
▶ 上品內襯設備歷來深獲特用化學製造廠商肯定，客戶之化學品已成功切入晶圓代工廠先進製程



為特用化學品在地化
提供關鍵設備及解決方案

Applications High Purity Chemicals play key roles in Semiconductor Advanced Process

高純電子化學品為半導體製程良率的關鍵，
TEFPASS®為高純化學品品質維穩的成功所在

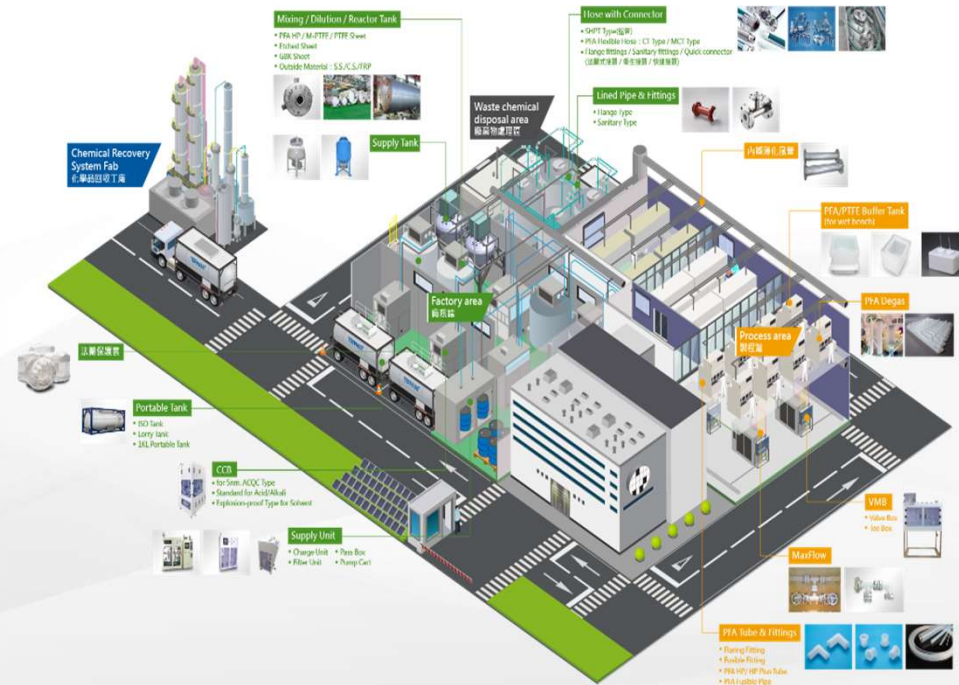
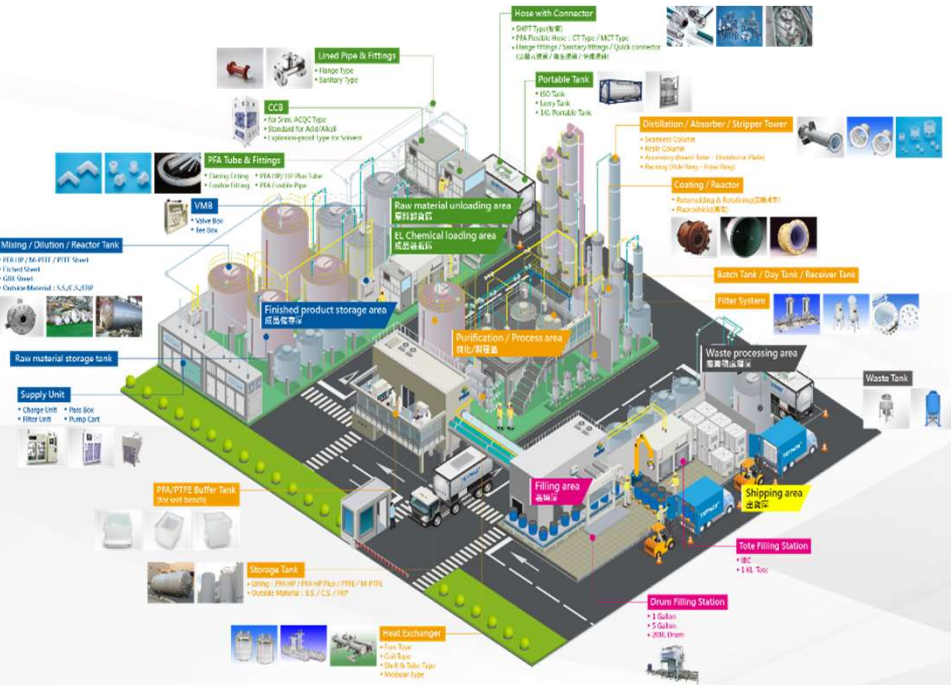


<https://www.alliedsupreme.com/>

Applications

Electronic Grade Chemical Plants

Semiconductor and Panel Fabs





02

Operating Performance

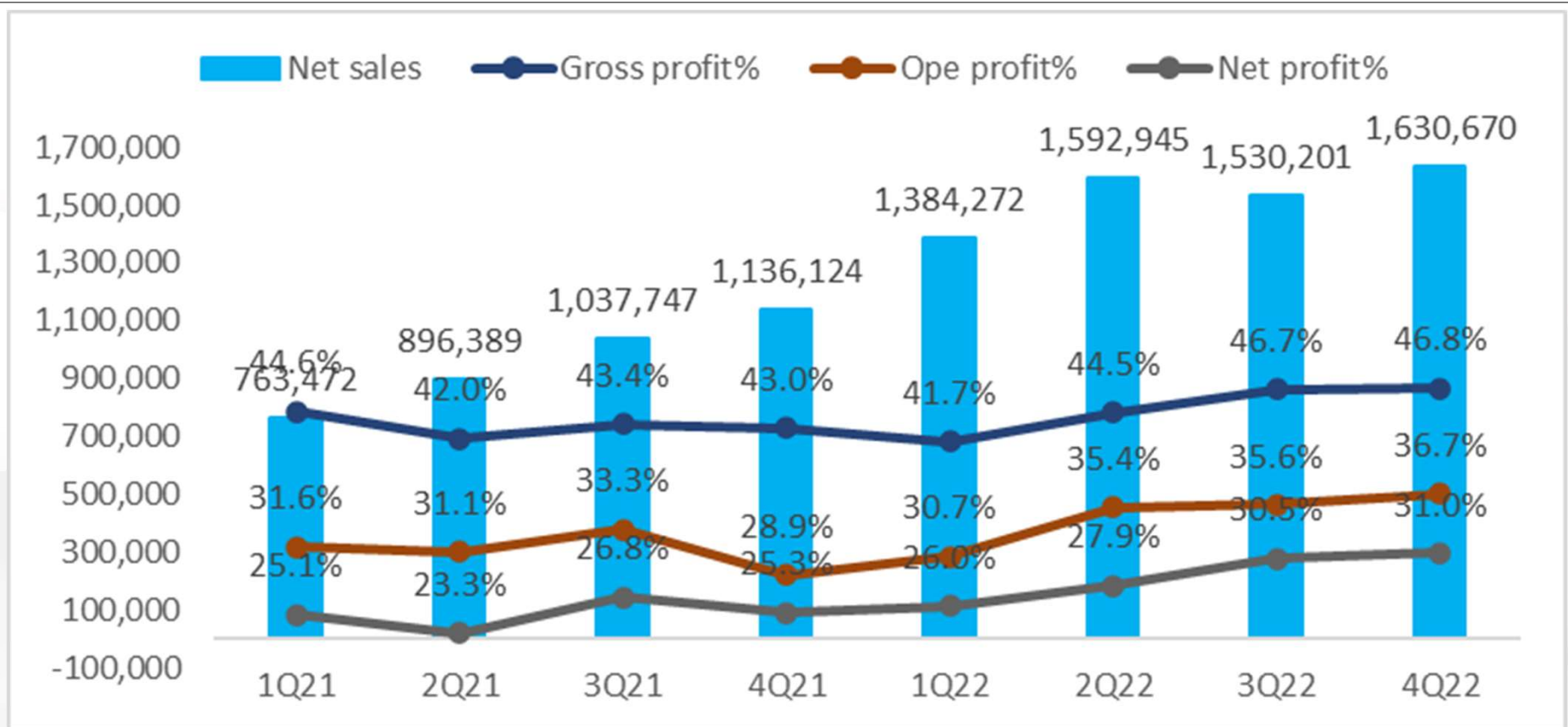
Quarterly Consolidated Income Statement

In NT\$ thousands

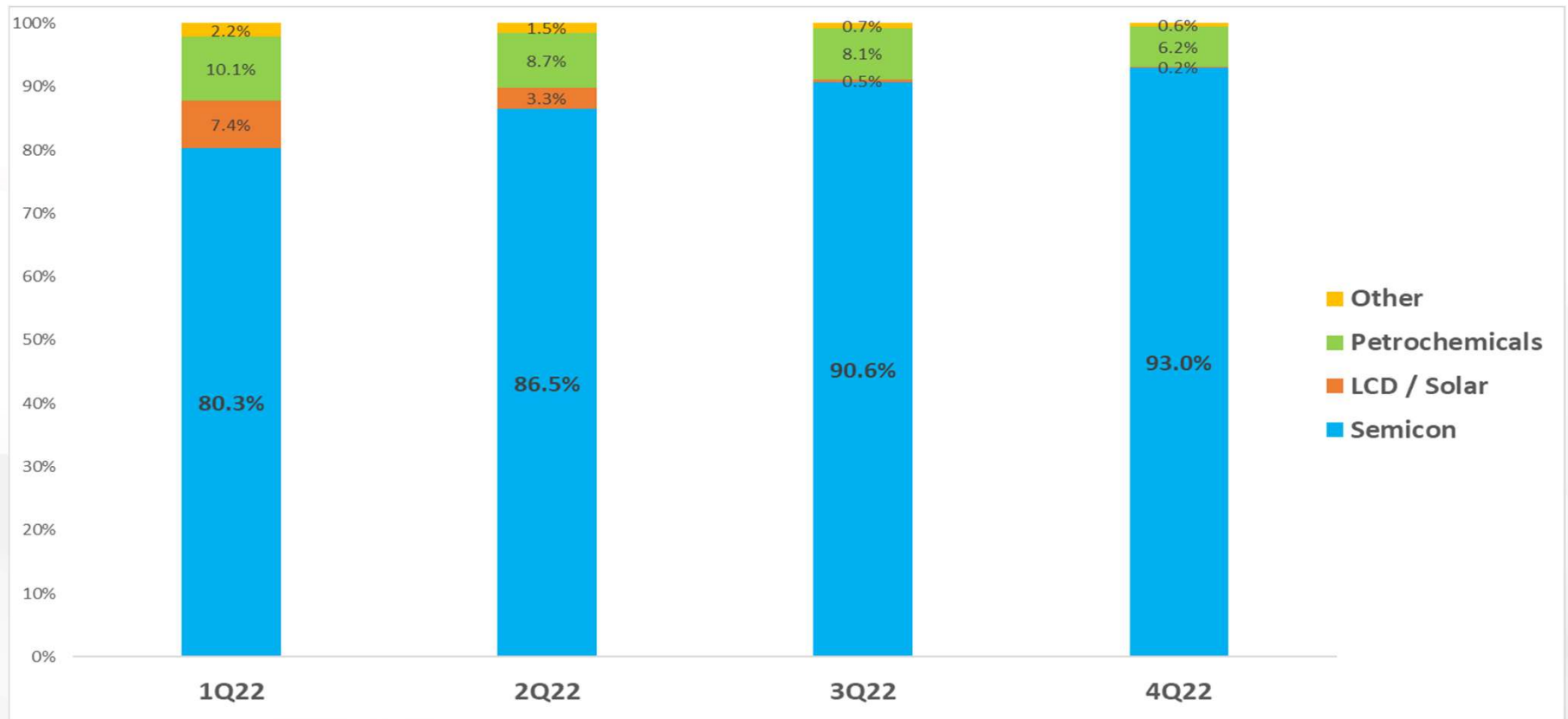
(In NT\$ thousands)	End of Dec, 22	4Q22	3Q22	QoQ	4Q21	YoY
Net sales	6,138,088	1,630,670	1,530,201	6.6%	1,136,124	43.5%
Gross profit	2,765,339	763,711	714,793	6.8%	489,046	56.2%
Operating exp.	633,134	165,059	169,464	-2.6%	160,303	3.0%
Operating profit	2,132,205	598,652	545,329	9.8%	328,743	82.1%
Non-ope items	49,511	(1,080)	30,792	-103.5%	12,281	-108.8%
Pre-tax profit	2,181,716	597,572	576,121	3.7%	341,024	75.2%
Net profit	1,776,017	505,359	467,028	8.2%	287,407	75.8%
EPS	22.54	6.38	5.92	0.46	4.09	2.29
Margins %	End of Dec, 22	4Q22	3Q22	QoQ	4Q21	YoY
Gross profit	45.1%	46.8%	46.7%	0.1%	43.0%	3.8%
Ope exp.	10.3%	10.1%	11.1%	-1.0%	14.1%	-4.0%
Ope profit	34.7%	36.7%	35.6%	1.1%	28.9%	7.8%
Pre-tax profit	35.5%	36.6%	37.7%	-1.0%	30.0%	6.6%
Net Profit	28.9%	31.0%	30.5%	0.5%	25.3%	5.7%

Quarterly Sales revenue

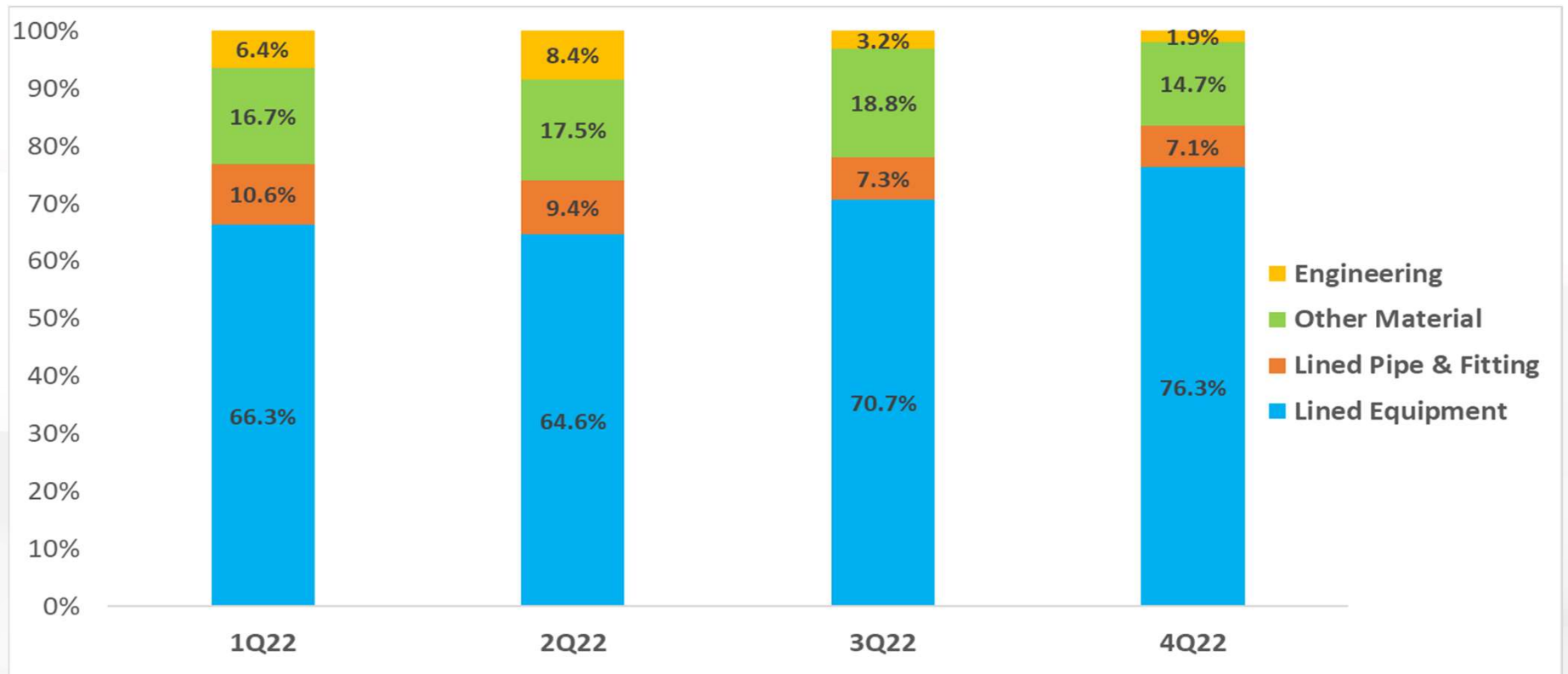
In NT\$ thousands



Quarterly Sales percentage by Industry

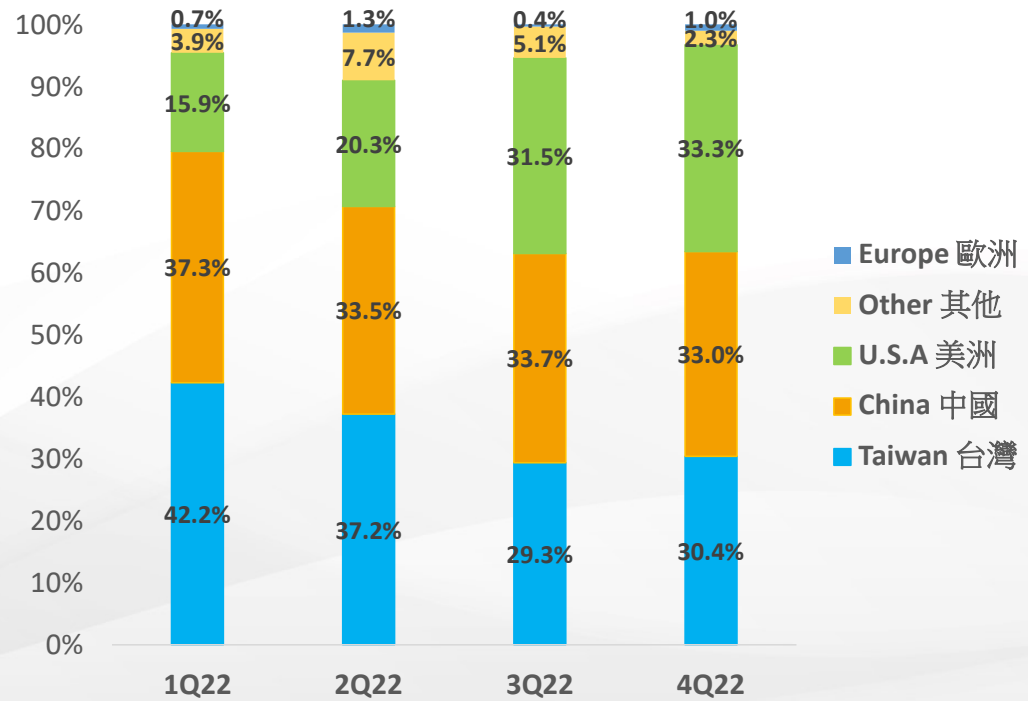
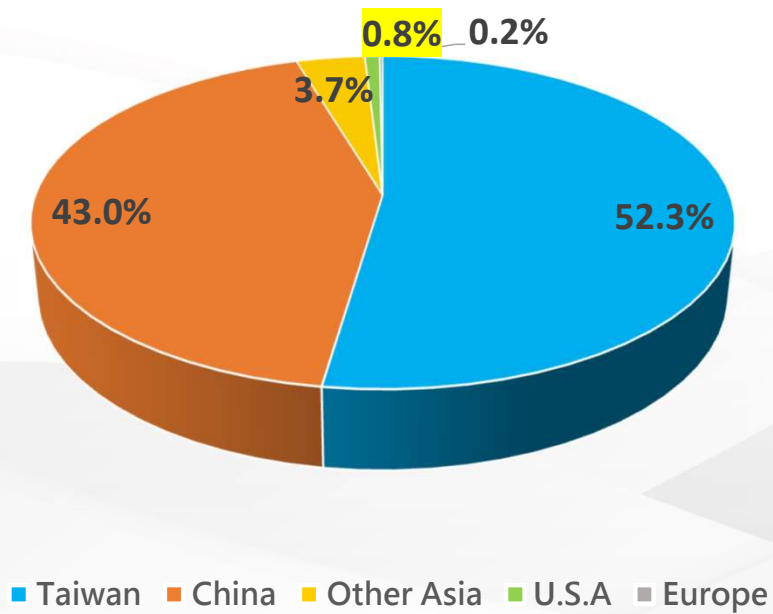


Quarterly Sales percentage by Product Line



Quarterly Sales percentage where customer orders come from

FY2021 地區別營收 Revenue by Area





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Business Outlook